

**“Your answers are nothing more than miniature presentations, and they should be rehearsed just as much, if not more, than the presentation itself.”**

**– Nathan Gold**

#### How to Run a Great Q&A Session:

Running a smooth Q&A session all starts with letting the audience know when you will take their questions. As the presenter, it's really important that you maintain control. If you don't take control from the beginning, someone could derail your presentation with the slightest or unintended action.

Keynote Lecture Notes:

**Impact Question:** What will you do differently as a result of what you've learned from this module?

## Questions for you, the entrepreneur

1. Do I want to have people ask questions during my presentation or at the end?
2. Am I using Active Listening when people are asking me questions?
3. Have I been repeating the questions I get when in front of an audience?

## Questions for the team

1. Do we want to have people ask questions during the presentation or at the end?
2. Are we using Active Listening when people are asking us questions?

<p style="text-align: center;">Readings</p> <p>Notes:</p>	<p style="text-align: center;">Founder Genius</p> <p>Notes:</p>
<p style="text-align: center;">Other Related</p> <p>Notes:</p>	<p style="text-align: center;">Tools</p> <p>Notes:</p>