

## Impact Guide Powerful Presentations: Mastering Q&A

"Your answers are nothing more than miniature presentations, and they should be rehearsed just as much, if not more, than the presentation itself." – Nathan Gold

## Dealing with the Unexpected:

You may have people interrupting, grandstanding or dragging you down the rabbit hole in the form of questions. Learn how to deal with these types of interruptions in a calm and collected way.

Keynote Lecture Notes:

Impact Question: What will you do differently as a result of what you've learned from this module?



## Questions for you, the entrepreneur

- 1. How am I dealing with an interruption from the boss or others in the meeting?
- 2. Am I taking the interruption personally or is there a message I'm missing?
- 3. How will I handle someone who is grandstanding in my meetings?
- 4. How do I handle someone who is dragging me down the rabbit hole?

## Questions for the team

- 1. How are we dealing with interruptions from the boss or others in the meeting?
- 2. Are we taking the interruption personally or is there a message we are missing?



Additional Resources from www.KauffmanFoundersSchool.org

Readings	Founder Genius
Notes:	Notes:
Other Related	Tools
Notes:	Notes:

