

Impact Guide

Financing Your Venture: Angel Investment "It's an activity of people getting together

"It's an activity of people getting together to do things in an area of huge uncertainty, innovation and excitement."

-lan Sobieski

YOUR FIRST MEETING WITH AN ANGEL INVESTOR:

A common mistake entrepreneurs make when they first meet an investor is they talk too much. A real conversation and dialogue is much more effective.

Keynote Lecture Notes:

Impact Question: What will you do differently as a result of what you've learned from this module?



Questions for you, the entrepren	neui
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	1. What is my two-minute description of my company?
	2. What are my follow-up questions if an investor is not interested in investing?
	3. What are my follow-up questions if an investor is interested in investing?
	4. What is my follow-up process?
	5. In what other capacities could this angel serve my company or me?
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Questions for the team

1. What is our company's two-minute description?		

Additional Resources from www.KauffmanFoundersSchool.org

Readings	Founder Genius
Notes:	Notes:
Other Related	Tools
Notes:	Notes:

